

Facilitator ideas

Customer Appreciation – What do you do for your customer to show appreciation? Do you really need to show appreciation? How often?

What does the term “referral” mean to you? What is a good referral for you? Do you give referrals?

Do you really need business insurance? Do you have the right business insurance?

Do you need a Mentor? Are you a Mentor? What does Mentoring mean to you?

Time Management. Are you managing your time effectively? Do you need help? What resources are out there to help you?

Do you have good accounting practices? Are your books in order? What items are NOT deductions under your business? How do you record a client who has not paid?

Do you need a collection agency? How do you handle the client who is not paying their bill?

Goal Setting

Do you follow-up on potential leads/business? How? How often?

Are your marketing techniques effective? What are some inexpensive marketing ideas?

What are you looking for in a networking group? Are you in more than one? Why? Why join, stay, leave?

Do you have Long Term Care (LTC)? Do you need it? Doesn't Medicare cover it? What is the difference between LTC and Medical Insurance?

Have you considered speaking to a group about your business? How are your presentation skills? Presentation tips.

Should you incorporate your business? What are the advantages and disadvantages?

Toastmaster Presentation